



### Glenda Ritz, NBCT

Indiana Superintendent of Public Instruction

### MEMORANDUM

**TO:** State Board of Education

**FROM:** Office of Educator Effectiveness

**DATE:** July 6, 2016

**SUBJECT:** Review of Compensation Models for 2015-2016

Attached is a memo from the Indiana Education Employment Relations Board (IEERB) regarding its review of compensation plans. Please note the following pertaining to the IEERB memo:

- Effective July 1, 2015, the responsibility to review "collective bargaining agreements, including the compensation model developed under IC 20-28-9-1.5" was transferred from the Indiana Department of Education (IDOE) to IEERB. Ind. Code § 20-29-6-6.1.
- The IDOE gave notice of this transfer of responsibility at the July 1, 2015 State Board of Education (SBOE) meeting.
- Some of the "common areas of non-compliance in compensation plans" may not have been addressed in IDOE's prior reviews because:
  - o they are requirements that did not take effect until July 1, 2015, or
  - the IEERB compliance rubric is more comprehensive than the basic, high-level compliance rubric used previously by the IDOE.
- The IDOE website points to IEERB's guidance for determining compliance, and the IDOE defers to IEERB's interpretation of stipends and their exclusion from the compensation plan.



### INDIANA EDUCATION EMPLOYMENT RELATIONS BOARD

143 West Market Street Suite 100 Indianapolis, IN 46204 Telephone: (317) 233-6620 Fax: (317) 233-6632 http://www.in.gov/ieerb

To: Risa Regnier & Caitlin Beatson, Office of Educator Effectiveness, DOE

From: Sarah Cudahy, IEERB

Date: June 23, 2016

### Re: 2015-2016 Compensation Plans

In 2015, the General Assembly tasked IEERB with evaluating the compliance of teacher collective bargaining agreements. Ind. Code § 20-29-6-6.1. This evaluation includes, but is not limited to, compensation plans bargained pursuant to Indiana Code Section 20-28-9-1.5. Pursuant to this authority, IEERB, through an appointed Compliance Officer, issued 210 compliance reports. Parties had 15 days to appeal the report to the IEERB Board. Although not required, the IEERB Board allowed all appealing parties the opportunity to present briefs and oral argument. On June 13, 2016, the IEERB Board heard oral argument, discussed, and voted on all the appeals. Final orders will be issued by July 13, 2016. The result was:

- **19 compliant** CBAs
- **187 non-compliant** CBAs (cease and desist penalty issued)
- **4 substantially non-compliant** CBAs (cease and desist, prior approval penalties issued)

The biggest area of noncompliance was the compensation plan. The following were common areas of non-compliance in compensation plans:<sup>2</sup>

- Failure to restrict increases to the **attainment** not just possession of degrees and credit hours
- Failure to restrict increases to **content area** degrees and credit hours
- Failure to restrict increases based on education and experience to 33% of increase
- Failure to include a **salary range**, or including an incomplete range
- Failure to include a **redistribution clause**, or including impermissible terms

IEERB generally deferred to DOE's guidance on compensation plans. However, one main difference was that the IEERB Board determined that stipends do not have to be part of the compensation plan, and do not have to follow its restrictions. No compensation plan that followed DOE guidance, or the Board's interpretation, were found non-compliant for this year. IEERB respectfully requests that DOE reconsider its interpretation of stipends. IEERB would be happy to share a more detailed explanation of this interpretation at DOE's request. At its last meeting, the IEERB Board approved the 2016 CBA compliance rubric, which is attached. The rubric provides more information to parties about compliance with regard to compensation plans.

<sup>&</sup>lt;sup>1</sup> Compliance reports are due in the year of the expiration of the CBA. All one-year CBAs (2015-2016) have been reviewed. The two-year CBAs (2015-2017) will be reviewed prior to March 30, 2017.

<sup>&</sup>lt;sup>2</sup> Final numbers are not yet available, but will be available in July.



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### **IEERB Teacher CBA Compliance Rubric**

### Introduction

IEERB is responsible for conducting compliance reviews of teacher collective bargaining agreements (CBA) and determining the penalty for any non-compliance. Pursuant to 560 IAC 2-8-1, the Board is required to develop and publish the rubric it uses to determine the CBA's compliance. The rubric must be reviewed and updated annually as needed and must be published on the Board's website by July 1 each year.

The Board is providing a single, annotated rubric for the 2016 bargaining season. The updated rubric includes the same sections as last year: (1) Required Provisions; (2) Permissible Provisions; (3) Required Subjects; and (4) Impermissible Items. However, the annotations have been revised and updated to include additional explanations, examples, and tips for practitioners based on the review of 2015-2016 CBAs. Note that the term "item" is used to refer to any piece of a CBA. "Subject" refers to a substantive area of bargaining (e.g., salary, wages, and related fringe benefits (mandatory); days (impermissible)). Provisions are other parts of a CBA (e.g., contract term (required), grievance procedure (permissible), bargaining unit includes supervisor (impermissible)).

The Board strongly recommends that the parties use the rubric (as well as the findings and comments in the compliance report on the prior CBA) to ensure CBA compliance prior to settling or ratifying the agreement. Time and staffing constraints prevent IEERB staff from being able to provide an informal review of a tentative agreement or proposed CBA, so the best way to ensure compliance is to consult the rubric, especially the information in the annotations. Additional resources to assist the parties in ensuring a compliant CBA may be found at <a href="https://www.in.gov/ieerb">www.in.gov/ieerb</a>, including all applicable statutes and rules, as well as the IEERB Handbook on CBA Compliance. The Board also recommends that the parties have someone who did not participate in bargaining (e.g., teacher, administrator, board member, or parent) read/review the tentative agreement — especially the compensation plan — to ensure that it the terms are easily understood.

The Board and IEERB staff appreciate the parties' patience and understanding as this process is implemented and refined.

### Scope of Review

The compliance review is based on the CBA and any MOU(s) the parties submitted to IEERB. The review does not include: (1) an evaluation of deficit financing; (2) an evaluation of whether the health insurance plan is compliant with Indiana Code Chapter 20-26-17; (3) an evaluation of compliance with Indiana Code Section 20-28-9-11; or (4) an exhaustive review of whether any provision of the CBA conflicts with any state or federal right, benefit, or law.

### **Outstanding Issues**

The Jay case is still pending in the Indiana Supreme Court. Jay Classroom Teachers Association v. Jay School Corporation, Indiana Education Employment Relations [Board], Case No. 49S05-1603-PL-00113. Once the case is done, the Board will determine whether to issue any changes to the rubric.

## REQUIRED PROVISIONS

The failure of the parties to include the below provisions is an automatic finding of non-compliance unless an exception applies. Moreover, all included provisions must be compliant.

REQUIRED PROVISION	DECRIPTION	EXPLANATIONS, EXAMPLES, & PRACTITIONER'S TIPS
School employer	Name	Example: Oz School Corporation
Exclusive representative	Name	Example: Oz Teachers' Organization
Bargaining unit description	Positions included in and excluded from the bargaining unit	<ul> <li>The provision must be the same as the prior year unless a change has been approved by IEERB.</li> <li>Changes to the bargaining unit, such as unit amendment or clarification, must go through the notice process and be sent to IEERB. For more information, see I.C. Ch. 20-29-5 and 560 I.A.C. 2-2.</li> <li>Important Note: Given the confusion and lack of enforcement for changing the bargaining unit, the Board will adopt the bargaining unit description in the current CBA as the parties' current bargaining unit. To the extent that that unit description is not correct, or if any changes in the future need to be met, the parties MUST comply with the correct process.</li> <li>Practitioner's Tip: many parties have bargaining unit descriptions that need to be updated.</li> </ul>
CBA term	Dates contract effective	<ul> <li>Contract term may not extend past state budget biennium.</li> <li>Contract dates should be included:         <ul> <li>Example: July 1, 2016 – June 30, 2017</li> <li>Not: 2016-2017 school year</li> </ul> </li> <li>Practitioner's Tip: state budget biennium falls on June 30 of odd-numbered years.</li> </ul>
Ratification	Date of ratification	• Parties may not ratify CBA until August 1. The date of ratification must be included to ensure statutory compliance.

<ul> <li>Signatures are proof of ratification and must be included. Only one agent of each party must sign. Unsigned CBAs will be returned and/or found to be non-compliant.</li> <li>Practitioner's Tip: have CBA signed and dated at the time of ratification.</li> </ul>

# II. PERMISSIBLE PROVISIONS

The parties may include the following provisions in their CBA. However, if included the provisions must be compliant.

PERMISSIBLE PROVISION	DECRIPTION	EXPLANATIONS, EXAMPLES, & PRACTITIONER'S TIPS
Grievance procedure	Description of the procedure for grievances	<ul> <li>The grievance procedure may contain binding arbitration only within scope of bargaining.</li> <li>Practitioner's Tip: binding arbitration involves a decision made by a third party that is binding on both parties.</li> </ul>
Definitions	Definitions of CBA terms.	<ul> <li>Example: "Days" as used in this contract shall mean calendar days unless otherwise specified.</li> <li>Other commonly defined terms include board, school corporation, superintendent, agreement, school year, and association/federation.</li> </ul>
Contract interpretation provisions	Provisions to allow a third-party to interpret CBA	• Examples: supremacy, savings, and severability clauses.
Other	Permissible non- subject provisions	• The parties cannot create a non-bargainable right (e.g., union gets a bulletin board in the teachers lounge; superintendent unilaterally sets all teacher pay, and may decrease salary below July 1, 2015, solely to conform to compensation plan).
		• Practitioner's Tip: Teacher rights provisions should not be confused with union rights and cannot conflict with school employer rights, such as rights set forth in I.C. § 20-29-4-2. Teacher rights' provisions limited to the text of I.C. § 20-29-4-1 are compliant.

### III. REQUIRED SUBJECTS

The parties are required to bargain salary, wages, and salary and wage related fringe benefits. Any agreements on these subjects must be included in the CBA. That includes an agreement that one or more of the subjects will not be provided to teachers. For example, if the parties have agreed to no increases for the CBA term, the compensation plan must include a statement such as: "No method for increases is included in this CBA as the parties have agreed to no increases for the CBA term."

REQUIRED SUBJECT	DECRIPTION	EXPLANATIONS, EXAMPLES, & PRACTITIONER'S TIPS
SALARY	All direct compensation for teachers for all regular teaching duties.	
Salary range	Lowest and highest base salaries of all fulltime bargaining unit members prior to any CBA term base increases	All CBAs must include a salary range.  Salary ranges must be included for all teachers (as opposed to just new teachers).  The salary range should be clearly marked and included in the compensation plan section.  The salary range does not include:  o Increases for the contract period  o Increases for the contract period  o Indiana Teachers' Retirement Fund (TRF) payments  Example: Salary Range: \$35,000 - \$80,000  Practitioner's Tip: Parties may provide more information than requested above, but must provide a simple stand-alone salary range as provided in the example above.
Starting salaries	Salaries for all teachers prior to any CBA term base increases (may be separate from salary range)	<ul> <li>Starting salaries do not have to be numbers, but can include a range or method of calculating the salaries.</li> <li>Practitioner's Tip: Many parties include a salary schedule to show the starting salaries for returning teachers. Any such salary schedule should include any increases provided to teachers from the prior year.</li> </ul>

		Examples: New teachers: \$40,000; Returning teachers: Attached salary schedule (showing all increases from 2015-2016).
Compensation Plan	Method for determining base	• All bargainable salary increases must go through the compensation plan. If the parties have agreed to no salary increases, a statement indicating such must be included in the CBA.
(note: IEERB will not find non-compliant any	salary increases	• Transition year contracts are the first year of a contract under the 2011 changes to collective bargaining. Parties to a transition year contract must include the method for determining any increases. However, these methods are not subject to the increase restrictions of I.C. § 20-28-9-
compensation plans compliant with current DOE guidance/model)	2	they may not provide increases for teacher rated ineffective or needs improvement on the most recent evaluation (unless new teacher)). A statement explaining that the parties are in a transition year must be included to take advantage of this flexibility.
		• Note: If the parties include a compensation plan, even though it is not being used during the contract term due to a lack of increases or it being a transition year, the compensation plan will be reviewed for compliance.
	Increases provided for contract term	• The compensation plan should govern increases for the contract term. Increases effective at a date later than the contract term should be included in a future contract.
		• Example: 2015-2016 contract includes method for determining 2016-2017 increases. Those increases should be included in the 2016-2017 CBA.
	Eligibility clearly defined	• The compensation plan should clearly state that teachers who received ineffective or needs improvement ratings on the most recent evaluation will not receive an increase. Note: there is a new "new teacher exception" for teachers in the first two full school years that the teacher provides instruction to students in elementary school or high school.
		• All other eligibility criteria should be listed.
		• Compensation plans may not provide teachers extra or "catch up" compensation for years in which a teacher received ineffective/needs improvement ratings.
		• Practitioner's Tip: If a salary schedule includes increases for the same row and column, the compensation plan should make it clear that teachers rated ineffective of needs improvement shall not move on to the new salary schedule, but are paid based on prior CBA.
		• Example: Teachers rated ineffective or needs improvement for the prior year are not eligible for any increases, and will remain at the prior year's salary.

Clear method of	• Compensation plans will be found non-compliant unless the compliance officer can determine that
determining	increases are compliant.
teacher increases	• Additionally, it is in the public interest for compensation plans to clearly lay out the method of determining teacher increases.
	• Practitioner's Tip: Have someone who was not at the bargaining table (e.g., teacher, school board member, parent) read the compensation plan prior to ratification (and ideally before a tentative agreement) to identify areas of confusion.
2-4 statutory	• The statutory factors are:
factors	o Evaluation results
	o Education (as defined in more detail below) and experience
	<ul> <li>Assignment of instructional leadership roles</li> </ul>
	Meeting academic needs
	• Parties may not create factors (e.g., attendance).
	• Education and experience together comprise one factor.
	• The amounts of raises must be based on factors. That means that a % or number or points must be issued based on the factors, and must be consistent within those factors. For example, if one
	factor is experience, the experience factor must either be the same increase for everyone (e.g., 2 points, \$2,000, or 2%), or the differentiation must be factored into the 33% (e.g., 20% for prior year, 10% for any additional years of service, 70% evaluation rating).
Factors defined	• Parties have flexibility in definitions; however,
	<ul> <li>education or experience in any factor will be counted in 33% cap (e.g., leadership or academic needs cannot be defined as experience or education if the two factors together would exceed 33%);</li> </ul>
	o factors must include a definition (e.g., experience is defined as having worked at least 120 days in the school corporation, NOT experience)
-	• Practitioner's Tip: Failure to define factors results in the inability of the compliance officer to determine that the 33% cap has not been exceeded.
	• Example of non-compliance: Factor I: Years of experience; Factor II: Academic needs, defined as years of experience.

Щ	Education	• Common mistakes:
Î	factor limited	o Compensation for mere possession of a degree (as opposed to attainment)
<b>З</b>	of additional	o No content area limitations
Ö	content area	o Compensation for PGPs or CRUs
þ	degree or	• Example: Eligible teachers may receive a \$1,500 base increase for the attainment of an eligible
<b>ʊ</b> ,	credit hours	content area graduate degree beyond the requirements of employment. Eligible content areas are
-Ω	beyond the	any content area (as defined by IDOE) in which the teacher currently teaches or any other content
ĭ,	requirement	area approved by the superintendent.
Ţ (ī	tor employment	
)   [	inprojuicii.	
) 기위	Education and	• The calculation is not based on what individual teachers actually get, but what they could get. For
ex	experience does	example, a compensation plan that provides for 25% for education and experience, 50% for
OU	not exceed more	leadership, and 25% for evaluation is permissible even though a teacher does not get the
   th:	than 33% of	leadership money (thereby making 50% of individual increase based on education and experience
in.	increase	and 50% on evaluation). However, a compensation plan that provides that all eligible teachers get
<del>3</del>	Totalation	a 2/0 taise vaseu on cuucanon anu expenence anu evanuanon is noi permissiole.
		<ul> <li>Failure of the parties to weigh the factors will result in the compliance officer assuming equal weight of the factors.</li> </ul>
		• No rounding. The following are impermissible: 1/3 of the increase; 33 1/3%; 33.33333%.
		• Practitioner's Tip: Failure to define factors or impermissibly putting increases outside the compensation plan generally results in the inability of the compliance officer to determine that this
		cap has not been exceeded.
<u>Re</u> pr	Redistribution provision	• The statute requires that compensation plans redistribute money for increases that otherwise would have been given to teachers rated ineffective or needs improvement based on the statutory factors.
		• Who needs a redistribution provision?
		o Plans that provide for set amounts per teacher, factor, or point (e.g., each effective
		evaluation gets \$100 or \$100 per point). Generally, compensation plans based on a salary schedule will need a redistribution provision
		Dlane that do not use all of a not of money
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• Who does not need a redistribution provision? Compensation plans that include a pot of money that will be entirely distributed under the plan. The pot can either be defined (e.g., \$300,000) or calculation (e.g., 80% of new money into the general fund).	• Example: Any money that would have been given to teachers who were rated ineffective or needs improvement for prior year will be equally distributed amongst all teachers receiving an effective or highly effective evaluation rating for prior year in the form of a stipend within 30 days after evaluations are final.	Non-repeating  • Practitioner's Tip: The Board recommends that any stipends be part of the compensation plan, but they are not required to be. Any stipends, however, should be clearly labelled as such.	• Example: Teachers will be paid a \$100 stipend for meeting academic needs for holding monthly office hours after school. The stipend shall be paid on the last day of the school year.	Payment for examples: (a) Head swimming coach receives \$5,000 stipend. (b) Teacher paid hourly rate for ancillary, co-	curricular, and • Wage payments may be in the form of an hourly wage or a set amount per activity or duty.	<ul> <li>Practitioner's Tip: Only the compensation, not number of positions, may be bargained. If the parties want to keep the number of positions in the contract, there must be an accompanying statement that the number of positions were not bargained but included for informational purposes only.</li> </ul>	• Practitioner's Tip: Ancillary duties must be clearly marked as such.	Parties must  • Examples: wage payment agreements, dues deductions, payment for extended contracts, general payroll deductions.	bargained and agreements are agreements pursuant to I.C. § 20-26-5-32.2 between the parties regarding the frequency of salary payments where the frequency will be different than that required under the Indiana wage payment laws.	category is for mandatory  Extended contracts are often for the non-teaching employees in the bargaining unit to work days in mandatory  Extended contracts are often for the non-teaching employees in the bargaining unit to work days in the number of days, may be bargained. If the parties want to keep the number of days in the CBA,
		Non-repe increases.	-	Paym ancill	curric	duties		Parties mu include all	barga agree relatii	category is mandatory wage/salar
		Stipends (optional)		WAGES				Other permissible wage/salary items		

Example: salary for supplemental contracts  A supplemental service teacher's contract shall be used when a teacher provides professional service in evening or summer school, except when a teacher or other individual is employed to supervise or conduct noncredit courses or activities. I.C. § 20-28-6-7.	Statutory examples of salary and wage related fringe benefits are accident, sickness, health, dental, vision, life, disability, retirement benefits, and paid time off as permitted to be bargained under I.C. § 20-28-9-11.  Other examples include unpaid leave, wellness plans, Section 125 plans, travel allowance, and severance pay.
ust 1 1 and items salary s. This s for le ry items.	ther than ary or tion, by the school
Parties must include all bargained and agreed to items relating to salary and wages. This category is for permissible wage/salary items.	Benefit, other than direct salary or compensation, received by the school employee from the school employer
	SALARY AND WAGE RELATED FRINGE BENEFITS

# IV. IMPERMISSIBLE ITEMS (PROVISIONS & SUBJECTS)

The following items may not be included in a CBA. The inclusion of any listed item is an automatic finding of non-compliance unless an exception applies.

IMPERMISSIBLE ITEM	DECRIPTION	EXPLANATIONS, EXAMPLES, & PRACTITIONER'S TIPS
Non-unit member provisions	CBA covers only bargaining unit members.	<ul> <li>Only allowable provision including non-unit members is as an exclusion in the unit description.</li> <li>Parties also may not bargain preference for unit members (e.g., right of first refusal).</li> </ul>

An MOU is any agreement ratified by the school employer and the exclusive representative, subsequent to a ratified collective bargaining agreement, that changes or modifies the collective bargaining agreement.  MOUs must be dated so the compliance officer can determine compliance.  Any MOU ratified by the parties outside the bargaining timelines is noncompliant unless one of the following exceptions applies:  (1) Newly discovered information or an unanticipated event that was not known or available at the time the parties ratified the original CBA. This exception will be decided on a case-by-case basis by the compliance officer.  a. Example of MOU found to be compliant: Unanticipated and extraordinary rises in health insurance premiums.  b. Example of MOU found to be noncompliant: adding an extra pay day.  (2) Non-rule policy guidance issued by the board addressing unanticipated circumstances impacting multiple bargaining parties and allowing parties to bargain and ratify a limited MOU outside of the bargaining timelines.  Practitioner's Tip: To avoid confusion, parties who incorporate old MOUs in their CBA should delete or otherwise explain that the MOU is no longer an MOU but part of the contract.	Statutory examples of impermissible subjects:  Non-compensation related: curriculum development and revisions; selection of curricular materials; teaching methods; hiring, evaluation, promotion, demotion, transfer, assignment, and retention of certificated employees; student discipline; expulsion or supervision of students; pupil/teacher ratio; class size or budget appropriations; safety issues for student and employees in the workplace; hours  Compensation related: supplemental payments pursuant to I.C. § 20-28-9-1.5(a); individual performance stipends, and any related base salary increases, to teachers pursuant to I.C. § 20-43-10-3  Examples of commonly found impermissible subjects:  Days for regular or extended contracts  Number of positions (e.g., ECA positions)
• • •	•
MOUs not permitted outside timeline unless pursuant to a Board order or permitted by the Compliance Officer	Any subject other than salary, wages, or salary and wage related fringe benefits
Impermissible MOUs	Impermissible subjects

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<ul> <li>Practitioner's Tip: If the parties want to keep the number of days/positions in the CBA, there must be an accompanying statement that the days/positions were not bargained but included for informational purposes only.</li> <li>Right of first refusal</li> <li>Association/teacher rights not limited to I.C. § 20-29-4-1 (e.g., access to school property)</li> </ul>	Any provisions that conflict with:  (1) any right or benefit established by federal or state law (2) school employee rights as set forth in I.C. § 20-29-4-1, 20-29-4-2 (3) school employer rights set forth in I.C. § 20-29-4-3 (4) restructuring options available as described in I.C. § 20-29-6-2(a)(4) (5) the school employer's ability to work with an education entity as provided in I.C. § 20-29-6-2(a)(5)	
	Pursuant to I.C. § 20-29-6-2	
	Impermissible provisions	Other